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# THE WHITE PAPER

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News updates brought to you by White Reclamation Ltd

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## New company secures 10 year contract for secondary fuels

The Waste Exchange Limited is our newly formed Manchester company and already it has tasted success.



In the first few weeks of trading we have secured a significant ten year contract with blue chip company Tarmac to supply flock and biomass fuels at their Buxton Lime and Cement plant.

The Waste Exchange turns waste into energy by manufacturing high quality secondary fuels, specifically biomass and flock fuels. It is a natural progression for the waste reclamation business, but few businesses have the capability, expertise or experience to turn the innovative technology into reality and produce high quality secondary fuels.

The White Group is the North West's largest independent waste management company and has been researching and planning this development for some time.

An initial £2 million investment in a new facility in Trafford Park, Manchester was made to complete the design, layout and sourcing of plant and equipment for the bespoke turnkey operation. Significant European research has been undertaken where environmental issues are more advanced than in the UK.



## Nil landfill by 2010

Commercial Director Chris Naylon explains, "The Waste Exchange will produce about 40,000 tonnes/year initially for Tarmac's fuel requirements but within three years this may grow to 120,000 as Tarmac's second plant comes on line in 2012. The White Group has been in the waste management industry for 50 years and has made significant technological advances to the point where this development will help us to meet our stated objective to be nil landfill by 2010."

Waste management businesses recover, re-use and recycle waste as far as is possible but there is always a residue that nothing can be done with - until now. That residue can be directed to The Waste Exchange's fuel plant to create the high quality fuels to meet the exacting standards of companies like Tarmac. Using flock and biomass fuels also reduces the percentage of traditional fossil fuels, such as coke that is used in the production of various products, such as cement.

# Consultancy service

The Waste Exchange will also offer advice and consultancy services to businesses wanting to plan, design or optimise their transfer stations or develop materials recycling strategies.

“The Waste Exchange is an exciting and flexible model that we can roll out nationally” says Managing Director David White.

Tarmac’s Fuels, Materials and Energy Manager Hasan Bobat commented, “We initially thought we’d need to find at least

two companies to supply our specialist fuel requirements, but we soon realised that the high level of expertise at The Waste Exchange meant that we could deal exclusively with them. They have shared their knowledge and expertise with us to enable us to build our state of the art facility to produce cement in a most cost-effective way. Using biomass and refuse-derived fuels (RDF) is an economic and environmental innovation and we’re delighted to be part of it.”

## Your waste is our fuel

If you’re looking for ways to get rid of the waste you produce in an economical and environmentally responsible way - come to The Waste Exchange. For more information on our high quality secondary fuel production contact [fuels@thewhitegroup.co.uk](mailto:fuels@thewhitegroup.co.uk)

## Waste management plan



*David White from The Waste Exchange sealing the ten year contract with Tarmac’s Hasan Bobat*

Our levels of customer service are first class so you can rely on us to guide you honestly, clearly and accurately in the management of your site waste. We can give you an effective waste management plan and a strategy for recycling materials.

We are also witnessing significantly increased efficiencies in our waste reclamation plant at Eccles since the installation of new equipment over Easter 2009.

Working with The White Group ensures that you can prove all your waste ends up at the right place - legally and responsibly recovered, recycled, re-used - by an established and respected organisation with the correct licences for waste handling.



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